

Case Study: Leading Healthcare Co.



Our client, a healthcare provider with branches in multiple locations across the country, wanted consistency in technology services, as the lack of it was affecting their bottom-line and service standards. Their dependence on multiple service providers across the US affected cost efficiency and service effectiveness.

Challenges:

The big challenge was maintaining the same level of service across various locations, even while keeping costs down.

Solution: Lifespan offered the perfect solution - EzCycle Boxes.

These boxes are sent to smaller locations to enable local employees to fill the boxes and have them shipped back to a Lifespan facility. Larger locations use a team to pack and remove hardware. Reporting and Data Security remain constant at all locations, and costs are managed at smaller locations.

With this achievement, we have yet another client who considers Lifespan as a preferred ITAD partner.



Case Study: Commercial Cleaning Leader



A leading Commercial Cleaning company had auditors coming on-site to do a wide range of audits. One of the audits was for their disposal of information.

The client contacted Lifespan to help with the destruction of their loose hard drives that had been lying in a secure storage room.

Challenges:

To provide secure destruction within a short timeline and provide reports and certificates.

Solution: Lifespan offered the perfect solution – On-site Destruction

The auditors watched as every single hard drive and tapes were destroyed. They also needed to make sure that a certificate of destruction would be available immediately after the destruction had taken place. The list of serial numbers of every hard drive and tape that was destroyed was sent back to Lifespan, where the report was generated along with the certificate to meet their timeline.

The auditors were very pleased with the professional work ethics of Lifespan.



Case Study: Railway Corporation



Lifespan was chosen by a leading Railways operator, as their ITAD partner for 3 years.

We continue to support them with the complete range of ITAD services, covering all their sites across North America.

Challenges:

The big challenge was to provide On-site and Off-site HD data Destruction across multiple locations and generate revenue from old IT Assets.

Solution: Lifespan offered the perfect solution – Data Destruction with Value Recovery

- Onsite/ Offsite HD Destruction Services
- Packaging and Regional Shipping for all sites
- 5-7 pickups per week

With our efficient ITAD solutions, they have generated over \$250k in Value Recovery. While it gives immense satisfaction to our client, it also reflects the effectiveness of our cutting edge ITAD capabilities.

