

# Why DataSpan?

## DataSpan's Magic Quadrant

For 45 Years DataSpan has been providing products and solutions to thousands of organizations (domestic and global) in four primary areas...

We have an army of OEMs at our disposal. Our purpose is to help you find the best solutions for your specific needs throughout the enterprise.

We look for best-in-class solutions. Many of these organizations are disruptors in their respective fields. (Based on Gartner Reports)



### DATA CENTER INFRASTRUCTURE

- Power Solutions
- Cooling Solutions
- Containment
- Racks and Smart Cabinets
- Cabling/Structure Cabling
- Data Center Builds
- Command Centers/NOCs
- DCIM
- Environmental Monitoring

### HARDWARE

- Network Switches
- Wireless Solutions
- Servers
- Storage
- Hyper Converged
- PCs and Tablets
- Phone Systems
- Video Surveillance Systems
- Video Conferencing

### SERVICES

- Hardware Maintenance
- Data Center Cleaning
- Secure Asset Destruction
- Asset Buybacks
- ITAD Solutions
- IT Asset Moves and Installs
- Staff Augmentation
- Global "Smart Hands"
- Help Desk
- Asset Tracking and Audits
- Software Licensing Negotiations

### CLOUD / COLO / TELCO

- ITaaS – SaaS, IaaS, PaaS, DRaaS
- Colocation
- Managed Services
- Bandwidth/Carriers
- SD-Wan
- UCaaS
- Hosted VOIP
- Network Security
- Network Monitoring

## DataSpan's Strategic Partners

*We partner based on your criteria, not our agenda!*



### DATA CENTER INFRASTRUCTURE

- APC
- Vertiv
- Eaton
- Chatsworth
- ServerTech
- BayTech
- Legrand
- Upsite
- Constant Technologies
- Whiting and Turner
- RFCODE

### HARDWARE

- Cisco
- HP
- Dell/EMC
- Nutanix
- Veeam
- Motorola
- Quantum
- Polycom
- Sony
- Infinidat

### SERVICES

- STG
- DataSpan Services
- USNet
- Curvature
- Pivotal
- LifeSpan
- Shred Right
- Procurri
- SET3
- Critical Facilities Solutions

### CLOUD / COLO / TELCO

- AWS
- Azure
- Bridgeworks
- Rackspace
- Equinix
- Digital Realty
- Flexential
- ATT/Verizon
- RingCentral
- Trend Micro
- Meraki
- Gigamon
- Savvius
- Fortinet